

2016 PROPANE FARM INCENTIVE PROGRAM GUIDELINES
January 1, 2016



Propane Farm Incentive Program Overview

The Propane Education & Research Council (PERC) is involved in research, product development, and consumer education about the use of propane equipment on the farm. PERC works with select agriculture producers through the Propane Farm Incentive Program (FIP) to evaluate propane-powered equipment in the field. FIP provides a financial incentive to select, qualifying farmers who purchase specific equipment, monitor its performance, and share their experiences with PERC and their peers.

Please note the following important information:

- The Propane Farm Incentive Program is not a rebate program.
- The purchase of any propane-powered equipment does not guarantee eligibility for an incentive and not all applicants will qualify for an incentive.
- PERC may deny an application for an incentive for any reason, even if all eligibility requirements are met.
- PERC recommends that producers interested in participating apply to the program at www.propane.com/farmincentive prior to making their equipment purchase to verify eligibility. Equipment purchases and FIP registration must be completed within 60 days of the initial application.
- For questions regarding the Propane Farm Incentive Program, please contact your equipment dealer, propane dealer, or contact PERC at 202-452-8975.

Eligible Equipment

The specific models of equipment listed below are eligible for the program. These lists are not all inclusive and other manufacturers or models may also be eligible and will be considered by PERC on request. Each farm or producer can qualify for a maximum of two (2) units of equipment per equipment category and a maximum of four (4) incentives total per year.

Propane-Fueled Industrial Engines – New, EPA- and/or CARB-certified industrial engines used for agricultural pumping purposes, primarily irrigation, can qualify for a \$300/liter of displacement incentive. Engines and incentive amounts are listed below. Other new, EPA- and/or CARB-certified engines that are not listed below may also be eligible. Contact PERC with questions.

Manufacturer	Engine	Incentive
EDI	1.6-liter Ford engine	\$480
EDI	2.3-liter Ford engine	\$690
KEM	3.0-liter GM engine	\$900
PSI	3.0-liter GM engine	\$900
EDI	3.7-liter Ford engine	\$1,110
KEM	4.3-liter GM engine	\$1,290
PSI	4.3-liter GM engine	\$1,290
SRC	4.3-liter SRC Engine	\$1,290
PSI	5.7-liter GM engine	\$1,710

Buck's	5.7-liter GM engine	\$1,710
SRC	5.7-liter SRC engine	\$1,710
KEM	5.7-liter GM engine	\$1,710
EDI	6.8-liter Ford engine	\$2,040
Don Hardy	7.4-liter GM engine	\$2,220
SRC	7.4-liter GM engine	\$2,220
Don Hardy	8.0-liter GM engine	\$2,400
KEM	8.0-liter Origin engine	\$2,400
Origin	8.0-liter Origin engine	\$2,400
SRC	8.0-liter GM engine	\$2,400
KEM	8.1-liter GM engine	\$2,430
PSI	8.1-liter PSI engine	\$2,430
PSI	8.8-liter PSI engine	\$2,640
SRC	8.8-liter SRC engine	\$2,640
Origin	9.1-liter Origin engine	\$2,730
KEM	10.3-liter Origin engine	\$3,090
Origin	10.3-liter Origin engine	\$3,090
PSI	11.1-liter PSI engine	\$3,330
PSI	14.6-liter PSI engine	\$4,380
PSI	18.3-liter PSI engine	\$5,000
PSI	21.9-liter PSI engine	\$5,000
CCAT	Dual-fuel system	\$3,000

Propane-Powered, Prime Power Generators –PERC will consider incentive applications for the purchase and installation of new, EPA- and/or CARB-Certified propane-fueled generators used for water pumping and select other applications.

Manufacturers	Incentive
Generac	\$30/kW, up to \$5000
Kohler	

Propane-Fueled Poultry, Swine, & Greenhouse Heating Systems – New poultry, swine, and greenhouse heating systems are eligible for FIP incentives when installed as part of an entire system installation. The complete heating system must either be installed in new construction or as a conversion from another fuel source.

Manufacturer	Incentive
L.B. White	\$0.10/square foot, up to \$2000
Detroit Radiant Products	

Application Process

1. Propane Farm Incentive Program applications are submitted online at www.propane.com/farmincentive. The application guarantees program approval prior to purchasing equipment; however, applications may be submitted for equipment that has been previously purchased within the program year.
2. Once submitted, the application is reviewed. After the application is reviewed, the applicant will receive notification of equipment approval/non-approval for the program.

3. If approved, the applicant will be sent a FIP Registration Packet. **The applicant is required to complete and return the completed forms for enrollment in the program – a contract, a federal W-9 form, a pre-season survey, and a copy of the receipt of purchase for the equipment within 60 days.** If 60 days pass without action, the approved incentive is no longer guaranteed.
4. Once all required documentation is received, the incentive payment will be sent to the registrant per Program Incentive Payments below.
5. A post-season survey will be sent at the end of the program period. Results can be submitted online or via email. **The completed post-season survey is required to be eligible for incentives for future purchases.**
6. PERC may also request additional help promoting the Propane Farm Incentive Program and propane-powered equipment.
 - On-site equipment demonstrations.
 - Testimonials or interviews about the impact of the new propane-fueled equipment.
 - Pictures showing the propane-fueled equipment being used in the field.

Program Eligibility Requirements

To qualify for the Propane Farm Incentive Program, agricultural producers must purchase eligible propane-fueled equipment within 60 days of applying and receiving approval for the program and meet the following criteria:

- Participants must represent a farm or agribusiness and be at least 18 years of age. Participants will be asked to provide an appropriate tax identification number unique to the farm receiving the incentive.
- Equipment must be used on a U.S. farm as defined by the U.S. Department of Agriculture, in direct support of agricultural production or;
- If not on a farm, equipment must be used in support of an agribusiness dedicated to the primary processing of any agricultural, horticultural or animal commodity.
- Participant must be a propane customer in good standing with his or her fuel supplier. PERC will contact the propane supplier(s) to verify the applicant's account is not considered past due.

Agricultural Producer Commitment

Data collection is required of Propane Farm Incentive Program participants. As such, program participants are required to agree to the following conditions:

- Commit to make every effort to use the equipment for at least one year.
- Provide access to the farm for photos of the equipment (if requested).
- Submit updates on the performance of the equipment.
- Track data regarding product performance such as fuel consumption, hours of operation, cost savings, and other information, and make available to PERC and its representatives.

Limitations

The Propane Farm Incentive Program is not a rebate program. The Propane Farm Incentive Program is a research initiative conducted by PERC. To ensure the most relevant and

useful data is obtained through the program, PERC may deny a Propane Farm Incentive Program application even if all eligibility requirements are met. Important criteria will be taken into consideration when selecting the best possible candidates for the program such as the applicant's ability to record and supply data, the proximity to another Propane Farm Incentive Program applicant, total acreage and types of crops produced, and the amount of gallons of propane used by the applicant, and the total number of equipment already in the program.

Program Incentive Payments

Incentives are paid directly to the agricultural producer once the requisite paperwork is processed, typically within 30 business days of PERC receiving the completed Registration Packet. The required paperwork includes proof of purchase and payment, a signed contract, completed W9 form, and a completed pre-season survey.

More information

Visit www.propane.com/agriculture/programs-and-incentive/ for more information on the Propane Farm Incentive Program and details on how to apply.

About PERC

Authorized by the Propane Education and Research Act of 1996, PERC is a nonprofit 501(c)(6) trade organization dedicated to promoting the safe, efficient use of propane as a preferred energy source. PERC was created "to enhance consumer and employee safety and training, to provide for research and development of clean and efficient propane utilization equipment, and to inform and educate the public about safety and other issues associated with the use of propane."

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